

Step by Step—The Buying Process

Find a REALTOR® who you can trust

The First Step... Now that you have chosen a specialized buyer representative who you can trust, you have accomplished the first step in the home-buying process. We will make sure that all of your needs are met and will be representing you through the entire process of buying your new home.

Getting Pre-Approved

An Important Step... We feel an important aspect when starting the process of buying a home is to meet with a lender and get a pre-approval. Your buyer representative can put you in contact with a lender, if you desire, who can give you information about your approval and also explain some of the financing options available to you.

Consulting Session

Important Information... Your buyer representative will meet you one on one to discuss the features you desire in a home as well as to pin-point the area you wish to live in.

The Search Begins

The Next Step... Once you've established the type of home you're searching for, it's time to start looking. Your buyer representative is available, by appointment, to help you find your dream home.

Your Offer

Be Careful—This Is a Big Step... When you find your dream home, you should present a competitive offer immediately. Your buyer representative has extensive experience in contract negotiations; he or she will ensure that you get the home you want for a fair price—a transaction in your best interest.

The Accepted Offer

We're Starting to Jog Now... When the seller accepts your offer, you will have what we call a pending offer. You want to make sure that every detail is handled accurately and immediately. We will ensure that your home closes properly and on time.

Inspections

You're on the "Home" Stretch!... Final details are handled and inspections are performed to ensure that the property is "perfect" for you. Contract details are further negotiated and we head to closing!

Signing the Loan Documents

Finalizing the Lender's Commitment... Be prepared to bring your cashier's check, insurance binder, and driver's license to the closing. The next steps you take will be into your new home!

Now the Home Is YOURS!

You are Finally Home... After the deed is recorded and a possession date is decided upon, pick up the keys and move into your new home!